



# FY2022 Q1 Financial Results

July 26, 2022

**TOPCON CORPORATION**

Director and Managing Executive Officer, CFO

General Manager of Accounting and Finance Div.

**Haruhiko Akiyama**



Company  
Profile  
Movie

**Topcon for Human Life**

## TOPCON CORPORATION

FY2022 Q1 Financial Results

July 26, 2022

## Event Overview

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<b>Company</b>	TOPCON CORPORATION	
<b>Event Type</b>	Presentation of Financial Results	
<b>Event Name</b>	FY2022 Q1 Financial Results	
<b>Report Period</b>	FY2022 Q1	
<b>Date</b>	July 26, 2022	
<b>Time</b>	3:30 – 4:15 PM (Total time: 45 minutes; Presentation: 20 minutes; Q&A: 25 minutes)	
<b>Event Format</b>	Online (streamed)	
<b>Number of Speakers</b>	2	
	Haruhiko Akiyama	Director, Managing Executive Officer, General Manager of Accounting & Finance Div.
	Takaaki Hirayama	Executive Officer, General Manager of Corporate Communication Div.

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## **FY2022 Q1 Financial Results Briefing**

**I . FY2022 Q1 Financial Results**

**II . FY2022 Full Year Plan**

**III . Topics**

**IV . Summary**

**V . Appendix**



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Today, I will report our financial results for FY2022 Q1, followed by our full year plan for FY2022, topics, and a summary.

# **I . FY2022 Q1 Financial Results**

## **I - 1. FY2022 Q1 Financial Results**

## **I - 2. Overview of Each Business**

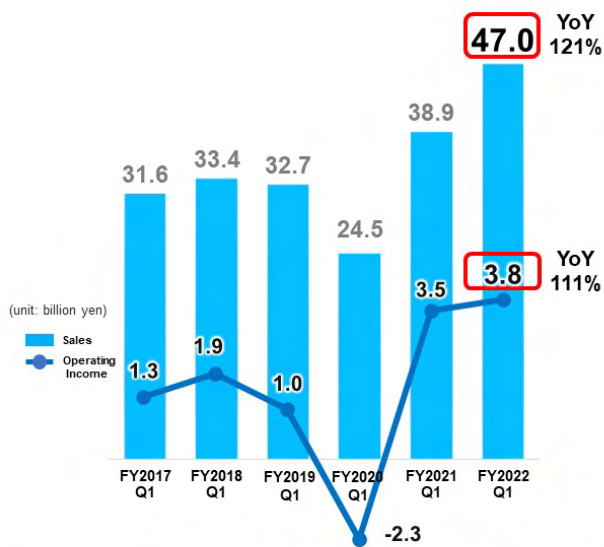


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I will first touch on our financial results for FY2022 Q1.

## FY2022 Q1 Overview



### ■ Increase in sales and operating income Both are record high of Q1

- Robust demand continues mainly in Europe and the U.S.
- Materializing impacts of component and logistics cost surges and component shortages (Insignificant in Q1 last year)
- Increase in profit beyond pre-COVID-19 level



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This is an overview of our results for FY2022 Q1. We posted an increase in sales and operating income, both of which are record highs.

First, robust demand continues mainly in Europe and the U.S. As shown in the bar chart, sales increased significantly — 121% YoY.

Second, we are addressing the impact of surging component and logistics costs and component shortages, which were insignificant in Q1 last fiscal year. Therefore, operating income increased less than sales.

Third, operating income surpassed the pre-COVID-19 levels. The chart on the left shows the transition in the Q1 of the last six fiscal years. The line chart shows operating income. In FY2020 Q1, operating income declined significantly due to the COVID-19 pandemic. Operating income had been in the 1-to-2-billion-yen range in the three years prior to the COVID-19 pandemic. Compared to that, operating income grew significantly to 3.5 billion yen or more in the previous fiscal year and this fiscal year.

## FY2022 Q1 Financial Results

### Record high sales and income of Q1

(unit: million yen)

	FY2021	FY2022		
	Q1 Actual	Q1 Actual	YoY	YoY%
Net Sales	38,898	47,018	8,120	+ 21%
Gross Profit (Gross Profit Ratio)	20,331 (52.3%)	24,831 (52.8%)	4,500	
SGA	16,872	20,997	4,124	
Operating Income (Operating Income Ratio)	3,458 (8.9%)	3,834 (8.2%)	375	+ 11%
Non-Operating Income (Expenses)	-250	158	409	
Ordinary Income	3,208	3,993	784	+ 24%
Extraordinary Income (Loss)	0	0	0	
Income Before Income Taxes and Minority Interests	3,208	3,993	784	
Net Income	1,823	2,790	967	+ 53%
Exchange Rate	USD	¥110.00	¥129.04	¥19.04
(Average)	EUR	¥131.78	¥138.24	¥6.46

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Here are the detailed figures. The gross profit ratio was 52.8 percent, almost the same as the previous fiscal year, in addition to sales which I explained earlier. SG&A expenses increased 4.1 billion yen from the same period last fiscal year, which is in line with our internal plan.

The OP margin is 8.2 percent. In terms of non-operating items, the net figure is normally negative. However, it is positive due to foreign exchange gains as the yen has been depreciating significantly during Q1.

Ordinary income increased 24% YoY to 4.0 billion yen. Net income was 2.8 billion yen, approximately 1.5 times the previous fiscal year.

## FY2022 Q1 Financial Results by Business

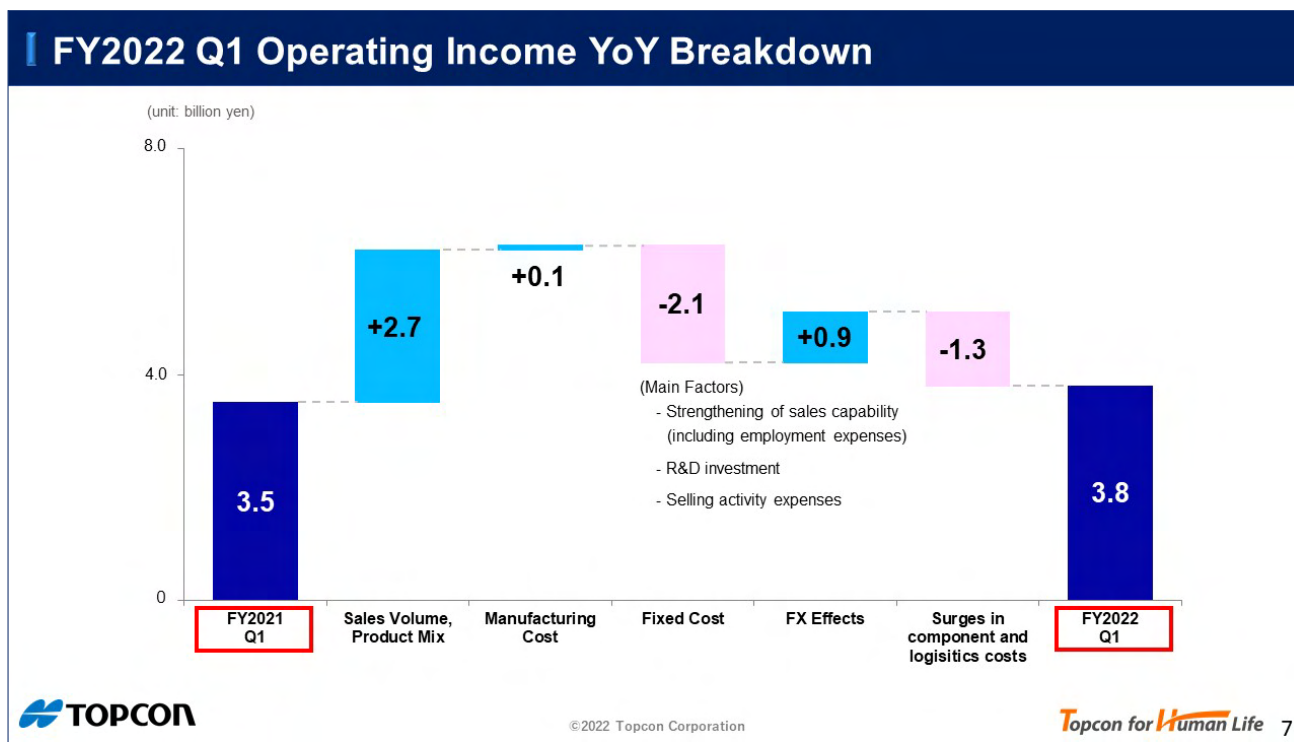
### ■ Increase in sales for all business segments

(unit: million yen)

		FY2021	FY2022		
		Q1 Actual	Q1 Actual	YoY	YoY%
Net Sales	Positioning	22,645	27,314	4,669	+21%
	Smart Infrastructure	8,700	9,862	1,162	+13%
	Eye Care	11,398	14,051	2,653	+23%
	Others	275	261	-14	
	Elimination	-4,122	-4,470	-347	
	Total	38,898	47,018	8,120	+21%
Operating Income (Operating Income Ratio)	Positioning	3,061 (13.5%)	2,864 (10.5%)	-196	-6%
	Smart Infrastructure	1,287 (14.8%)	1,607 (16.3%)	320	+25%
	Eye Care	233 (2.1%)	559 (4.0%)	325	+139%
	Others	-89	-104	-15	
	Elimination	-1,034	-1,093	-59	
	Total	3,458 (8.9%)	3,834 (8.2%)	375	+11%

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I will explain sales and operating income by business segment later.



Next is a YoY analysis of changes in operating income for Q1. I will explain the factors for increase of 0.3 billion yen.

Sales volume/product mix contributed a positive 2.7 billion yen.

Fixed costs were a negative 2.1 billion yen. Main factors for this include: (1) personnel increase due to business expansion, (2) R&D investment, and (3) increase in sales activity expenses as the business is growing.

FX effects were favorable at a positive 0.9 billion yen.

Finally, let me explain the impact of the surges in component and logistics costs. Although the impact had been almost zero in the same period last year, it was one of the major negative factors in the current fiscal year, resulting in a loss of 1.3 billion yen.

# I . FY2022 Q1 Financial Results

I - 1. FY2022 Q1 Financial Results

**I - 2. Overview of Each Business**



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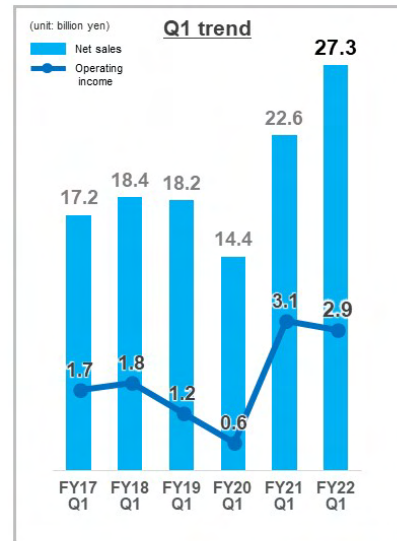
I will now discuss our results by business segment.

## Overview of Each Business

Positioning

### Record high Q1 sales, meanwhile decline in operating income

	FY2021	FY2022		
	Q1 Actual	Q1 Actual	YoY	%
Net Sales	22,645	27,314	4,669	+21%
Operating Income (Operating Income Ratio)	3,061 (13.5%)	2,864 (10.5%)	-196	-6%
Exchange Rate (Average)	USD	¥110.00	¥129.04	¥19.04
	EUR	¥131.78	¥138.24	¥6.46



### Review of Financial Results

#### Overall

- Increase in sales thanks to robust demand continue in the U.S. and Europe despite worsened shipping delays due to component shortages
- Materializing impact of component and logistics costs surge
- Increase in operating income beyond pre-COVID-19 level

#### IT Construction and IT Agriculture

- Continuing strong sales for both aftermarket and OEM

#### Surveying and laser products

- Maintaining high level of sales despite impact of component shortages



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First is Positioning Company. Net sales increased 4.7 billion yen, +21% YoY. On the other hand, operating income decreased approximately 0.2 billion yen.

Sales grew as a result of strong demand in the U.S. and Europe, despite worsening shipment delays due to component shortages. As for operating income, the impact of the surging component and logistics costs was the main negative factor.

Having said that, we still posted operating income of around 3.0 billion yen, significantly exceeding the around 1.0 billion yen pre-COVID-19 level.

IT Construction sales continue to be strong for both aftermarket and OEMs. Sales of surveying and laser products also remain high, although they were negatively impacted to a degree by the component shortages.

## Overview of Each Business

Smart Infrastructure

### Record high Q1 sales and operating income

	FY2021	FY2022		
	Q1 Actual	Q1 Actual	YoY	%
Net Sales	8,700	9,862	1,161	+13%
Operating Income (Operating Income Ratio)	1,287 (14.8%)	1,607 (16.3%)	320	+25%
Exchange Rate (Average)				
USD	¥110.00	¥129.04	¥19.04	
EUR	¥131.78	¥138.24	¥6.46	

### Review of Financial Results

#### Overall

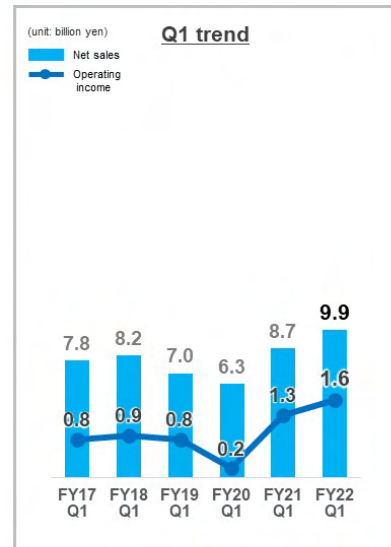
- Solid sales in Japan, recovery trend in Southeast Asia and India
- Materializing impact of component shortages and cost surge

#### Surveying instruments

- Continued strong demand for total stations

#### IT Construction and IT Agriculture

- Strong order rate continues for machine guidance system suitable for small to mid-size construction machinery and newly released autosteering system for agricultural machinery while shipping delays become chronic due to component shortages



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Next is Smart Infrastructure Business. Sales and operating income increased by 13% and 25%, respectively.

The main factors for the sales increase were solid sales in Japan, and a recovery trend in Southeast Asia and India where sales had been sluggish. We have seen an impact from component shortages and cost surges as in other business segments.

We continue to enjoy strong demand for our mainstay total stations.

In Japan, orders for IT Construction and IT Agriculture were strong, particularly for the Kui-Navi Shovel machine guidance system for small to mid-size construction machinery, and the low-priced auto steering system launched last November. However, some shipment delays have occurred due to component shortages.

As you can see in the chart, Smart Infrastructure Business is a stable business with a remarkable 16.3% OP margin.

## Overview of Each Business

Eye Care

### Record high Q1 sales

(unit: million yen)

	FY2021	FY2022		
	Q1 Actual	Q1 Actual	YoY	%
<b>Net Sales</b>	11,398	<b>14,051</b>	<b>2,653</b>	<b>+23%</b>
<b>Operating Income</b> (Operating Income Ratio)	233 (2.1%)	<b>559</b> (4.0%)	<b>325</b>	<b>+139%</b>
<b>Exchange Rate</b> (Average)	USD	¥110.00	¥129.04	¥19.04
	EUR	¥131.78	¥138.24	¥6.46

### Review of Financial Results

#### Overall

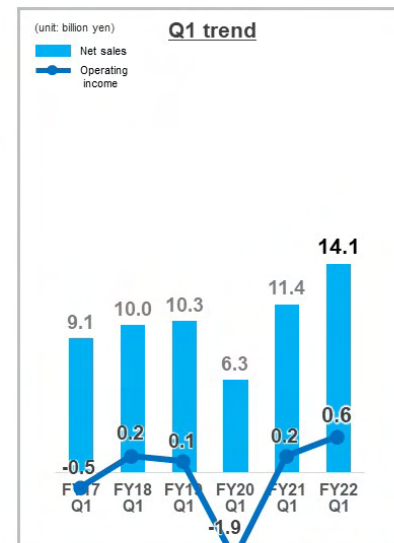
- Significant sales increase thanks to strong sales in the U.S. and Europe despite worsened shipping delays due to component shortages
- Materializing impact of component and logistics costs surge
- Temporary sales drop in China due to lockdown in Shanghai

#### Screening Business

- Continuing strong sales to major optical chain stores in the U.S. and Europe, especially for Maestro and NW400

#### Digital Optometry Systems

- Constant robust sales to major optical chain stores in the U.S. and Europe



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In terms of Eye Care Business, sales increased 23% YoY and operating income increased approximately 2.4 times the previous year.

This was mainly thanks to strong sales, particularly in Europe and the US, despite the increasing impact of shipping delays caused by component shortages. On the other hand, the surging component and logistics costs have begun to impact the business, and there was a temporary sales drop due to the lockdown in China.

Sales of Screening Business and sales of digital optometry systems to major optical chain stores in the US and Europe continue to be strong.

As you can see in the graph, sales have been growing since FY2020 when the COVID-19 pandemic hit. However, compared to other segments, operating income is still small. Having said that, this year's operating income of 0.6 billion yen reflects the negative impact of the surging component and logistics costs. Therefore, we can say that the structure of Eye Care Business has become more profitable than before.

## Ⅱ . FY2022 Full Year Plan



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I will now explain the full year plan for FY2022.

## FY2022 Full Year Plan

### ■ No change from the initial plan

(Unit: million yen)

(Unit: million yen)

		FY2021	FY2022		
		Actual	Plan	YoY	Third Mid-term Business Plan
Net Sales		176,421	190,000	+8%	180,000
Operating Income (Operating Income Ratio)		15,914 (9.0%)	18,000 (9.5%)	+13%	20,000 (11.1%)
Ordinary Income		14,820	17,000	+15%	-
Net Income		10,699	12,000	+12%	-
ROE		14.0%	14%		13~15%
Dividends		¥36	¥40	+¥4	-
Payout Ratio		35%	35%		Over 35%
Exchange Rate	USD	¥112.86	*¥120.00	¥7.14	¥110.00
(Average)	EUR	¥131.01	*¥130.00	¥1.01	¥125.00

\* Q2 onward



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The full year plan for FY2022 is unchanged from the figures previously announced in the FY2021 financial results.

Detailed figures are as follows. We're projecting sales of 190.0 billion yen, an 8% increase YoY, operating income of 18.0 billion yen, a 13% increase YoY, net income of 12.0 billion yen, a 12% increase YoY, ROE of 14%, and dividends of 40 yen, an increase of 4 yen from the previous fiscal year.

## FY2022 Full Year Plan by Business

(Unit: million yen)

		FY2021	FY2022		
		Actual	Plan	YoY	Third Mid-term Business Plan
Net Sales	Positioning	96,692	106,000	+10%	93,000
	Smart Infrastructure	39,040	42,000	+8%	43,000
	Eye Care	57,352	62,000	+8%	62,000
	Others	1,184	1,000		1,000
	Elimination	-17,848	-21,000		-19,000
	Total	176,421	190,000	+8%	180,000
Operating Income (Operating Income Ratio)	Positioning	11,548 (11.9%)	13,000 (12.3%)	+13%	-
	Smart Infrastructure	5,821 (14.9%)	5,000 (11.9%)	-14%	-
	Eye Care	3,203 (5.6%)	4,500 (7.3%)	+40%	-
	Others	-365	-300		-
	Elimination	-4,293	-4,200		-
	Total	15,914 (9.0%)	18,000 (9.5%)	+13%	20,000



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Also, we have not changed sales or operating income by business segment from the initial plan.

## III. Topics

Let me introduce one topic for each business.

## Capture demand for road pavement construction and maintenance driven by increasing public infrastructure investment in the U.S.

Positioning

### The Infrastructure Investment and Jobs Act (Enacted in November 2021)

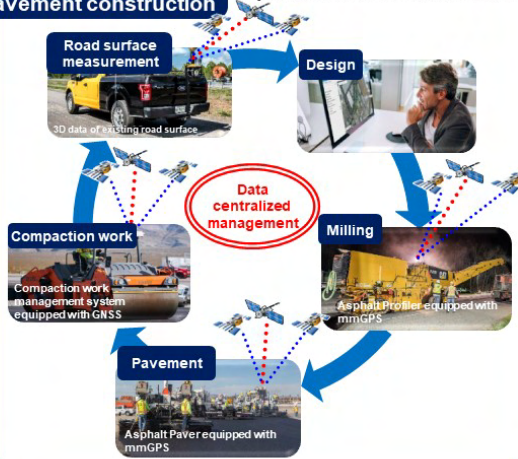
- ✓ Infrastructure Related budget size : Approximately \$1.1 trillion in total
- ✓ Expected to increase of public works over 8 years

Examples of public works



### Topcon's strengths: Automation of pavement construction

Our solution covers all phases of pavement construction works



### Expectations for future sales contribution

Sales of pavement construction (Amount)



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Regarding Positioning Company, we have started seeing that housing starts are slightly falling in the wake of the rise of interest rates in the U.S. However, thanks to the Infrastructure Investment and Jobs Act enacted last November, the infrastructure related budget of approximately \$1.1 trillion will be sure to come.

We are expecting demand for infrastructure related projects such as bridges, roads, airports and railway construction to increase as public investment continues over the next eight years.

Here is an example of infrastructure construction and how we contribute to it. We are capable of providing high precision measurement and automation technology for construction machinery in the field of pavement construction. In addition, we have advanced solution to improve the overall efficiency of pavement construction work by covering all phases of the process leveraging our centralized data management system. Taking advantage of this, we plan to increase sales for pavement construction from this fiscal year.

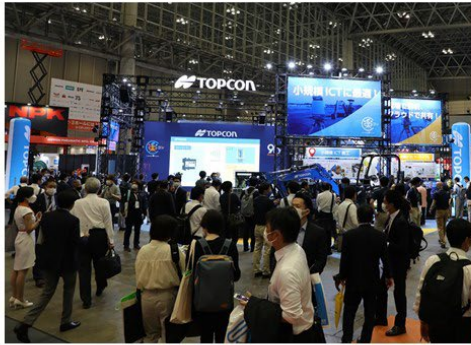
## IT Construction: Accelerating collaboration with construction equipment manufacturers

Smart Infrastructure

- Great success of the tie-up exhibition at the Construction & Survey Productivity Improvement Exhibition (CSPI-EXPO)

### The 4<sup>th</sup> CSPI-EXPO 2022

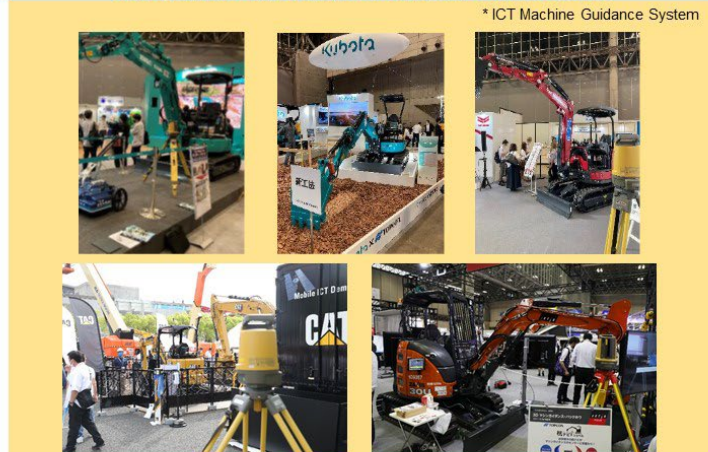
Venue	: MAKUHARI MESSE
Schedule	: May 25-27, 2022
Number of visitors	: More than 40,000



Topcon Booth



### “KUI-NAVI SHOVEL \*” with strong sales Multiple construction equipment manufacturers and rental companies showcased at their own booths



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Next is Smart Infrastructure Business. The Construction & Survey Productivity Improvement Exhibition (CSPI) was held at Makuhari Messe in late May this year. The event was active, with over 40,000 visitors.

KUI NAVI SHOVEL, our machine guidance system suitable for i-Construction in Japan that has been earning a good reputation attracted the attention of visitors here.

Not only our booth but also the booths of multiple construction equipment manufacturers and rental companies exhibited our products. We were able to successfully advertise to a large number of visitors.

## Bringing great synergies from the VISIA acquisition\*

Eye Care

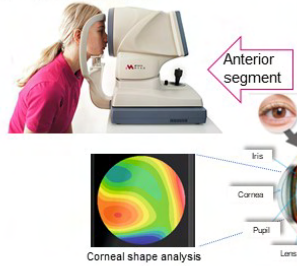
### ■ Business expansion due to VISIA's product development capability and our global sales network

#### Post-acquisition progress

- Expanding sales to major optical chain stores in the U.S. and Europe
- Strengthening the global development structure (collaboration between Italian and Japanese engineers)
- Increasing production capacity (expanded manufacturing space in May 2022)



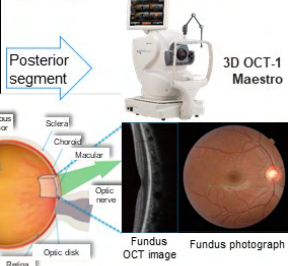
Strengths in the development and manufacturing of anterior segment examination devices



\*VISIA Imaging (Italy), acquired in July 2021



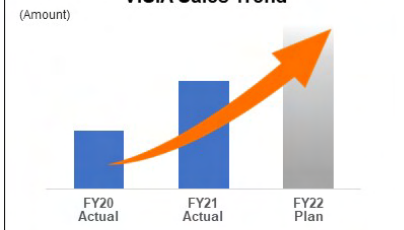
Strengths in development and manufacturing of fundus imaging devices



#### VISIA's main product



#### VISIA Sales Trend



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Regarding Eye Care Business, here is a topic about VISIA in Italy, which we fully acquired in July last year. Topcon's strength is in the posterior of the eye, represented by fundus cameras and OCTs that can take detailed images of the retina. On the other hand, VISIA is a company whose strengths are in the anterior of the eye, as they possess examination devices for the cornea and crystallin lens.

Orders of mainstay products, corneal topographers (used for measuring corneal shape) and biometers (used for measuring axial length), as well as the newly launched fully automated lens analyzer, have been extremely strong. Sales have also been increasing significantly despite the negative impact of component shortages.

Sales of other VISIA products are also brisk, taking advantage of Topcon's strong sales network for major optical chain stores in the U.S. and Europe. In response to strong sales, we have expanded manufacturing space in May of this year. We expect VISIA's sales to continue to grow significantly.

# Accelerating Digital Transformation



## ■ Selected as “DX Stocks 2022” by METI for three consecutive years !

(Announced on 7<sup>th</sup> of June)

Solving the societal challenges within healthcare, agriculture, and infrastructure through DX solutions is highly acclaimed!!

Selected three years in a row for “DX Stocks”



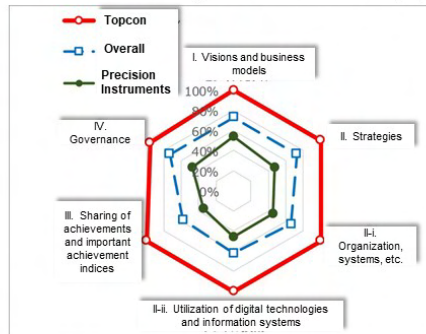
DX銘柄2020  
Digital Transformation



DX銘柄2021  
Digital Transformation



DX銘柄2022  
Digital Transformation



Our overall rating (Source: METI presentation material)

Out of approx. 3,700 listed companies in Japan, 33 with the highest overall rating were selected as DX stocks

### Awards Ceremony for “DX Stocks 2022”



(A hall at the second floor at Tokyo Stock Exchange)



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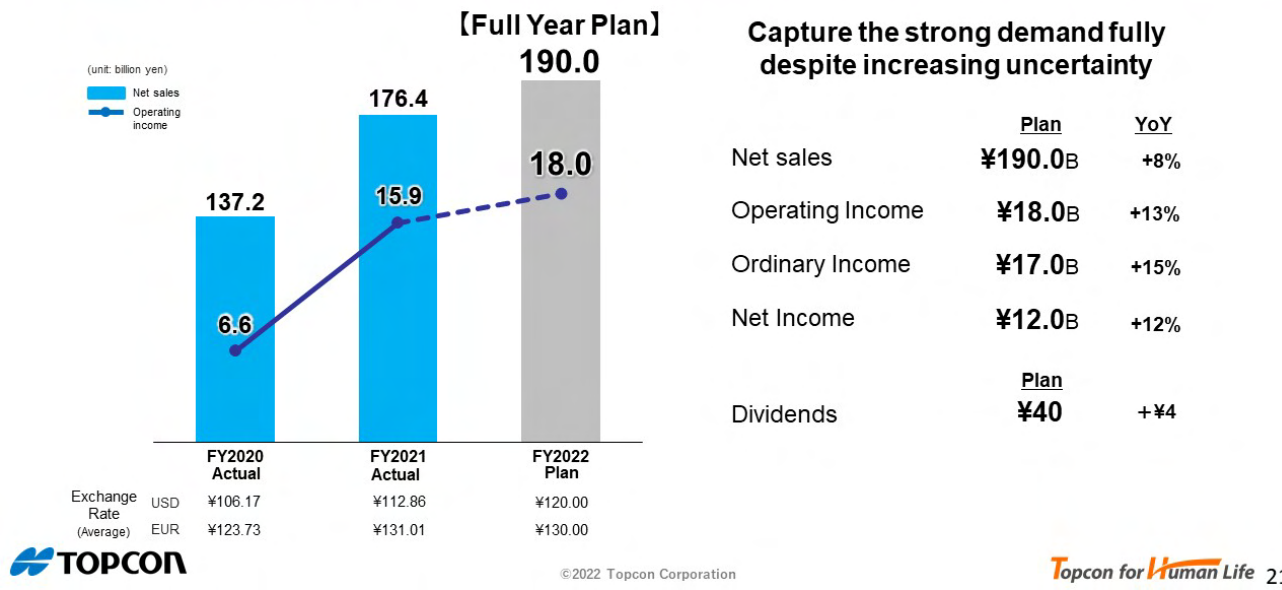
Here is the last topic. In June, we were selected to be a part of DX Stocks 2022 by METI for the third consecutive year. As you can see in the hexagon chart, our scores are almost perfect on all items. I am pleased to say that only eight companies, including our company, have been selected as DX Stocks for three consecutive years.

## IV. Summary

In closing, I will summarize today's presentation.

## Summary

### ■ Sales, Operating Income, and Dividends will be Record High



The full year plan remains unchanged from the initial plan.

However, there is the possibility of an economic slowdown in the wake of the monetary tightening in the U.S. and Europe to control inflation. In addition, the Russia-Ukraine conflict has been prolonged, and China has continued its zero-COVID policy. Uncertainty is expected to increase.

Despite this environment, we have kept the full year plan unchanged as of now.

This concludes my presentation of our results for FY2022 Q1 and our plans for the full year.

Thank you very much for your time.

## Questions and Answers

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<Common subjects>

Q. With uncertainty growing, are there any businesses whose momentum is changing?

A. As we have accumulated a backlog, the economic downturn has not impacted all our business segments. On the other hand, the effects of the shortage of component have not been resolved at all, and it's still difficult to predict when it will be eased.

Q. The impact of component and logistics costs increase seems to be a bit larger in Q1 compared to the annual projection of two to three billion yen which you mentioned in the previous briefing.

A. Last year, the impact started to come in the second half of Q2, so in terms of year-on-year change, we expect that it will not have much impact on the year-on-year change in the second half of this fiscal year.

Q. Could you tell us the impact of the component and logistics costs surge by segment?

A. Positioning Company accounts for approximately half of total amount, and the rest is basically divided equally between Smart Infrastructure Business and Eye Care Business. However, Eye Care Business is affected slightly more because Smart Infrastructure Business has few logistics expenses.

Q. Looking at the sales figures by region in the consolidated financial result (Kessan Tanshin), it seems that sales growth in Europe is weaker. Could you explain why?

A. Europe is also doing well. The percentage of the sales to Europe decreased because the U.S. was growing much more than Europe. In addition, a shortage of component at a display plant in Germany has partially affected sales. We do not think demands were not particularly weak.

Q. I understand the increase of work in process inventory due to a shortage of component. However, the inventory of finished goods was also increased rapidly. Could you explain the reason?

A. Some of the products that used to be shipped by air are switched to ocean shipment, which means it takes more time for transportation. On a non-consolidated basis, internal sales booked to subsidiaries are recognized in many cases on a consolidated basis.

<Positioning Company>

Q. I would like to have a breakdown of the growth of sales, such as impact of FX fluctuation, change in the amount of backlog and effect of price increase.

A. Excluding the impact of FX fluctuation, sales growth was just below 10%. Backorders increased on a local currency basis from the end of March. It is difficult to predict when it will be resolved, but I think it can be reduced after Q2. Regarding selling price adjustment, we are proceeding with the second-time increase after the first one took place last summer. The impact on Q1 was limited.

Q. You said that operating profit decreased in Q1 due to surging component and logistics costs, which did not happen in the previous year. However, since Q2 of last year, the cost base is high because the effect of the surge already started. I think the profit turns to be uptrend from now. Is it correct understanding?

A. I see it that way.

<Smart Infrastructure Business>

Q. Are backorders increasing in local currency?

A. Yes, they are.

Q. For the whole year, profit is expected to decrease based on your plan, but the figure in Q1 was good. Is there any change in the outlook?

A. The outlook remains unchanged. We're projecting that profits will be moderating as planned.

<Eye Care Business>

Q. Can we expect that the impact of the decreased sales due to the lockdowns in China in Q1 will be recovered in Q2?

A. The effects of the lockdowns are not only on shipments but also on across-the-board activities including activities related to sales. They will not be immediately recovered in Q2.

# V. Appendix

## Financial Results (Quarterly)

### Consolidated



### Positioning



### Smart Infrastructure



### Eye Care

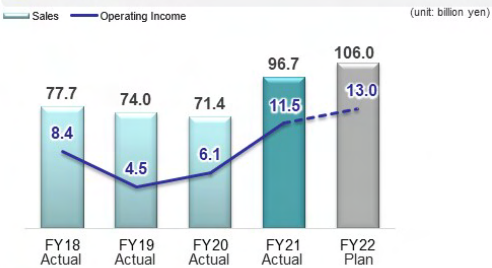


## Financial Results and Plan (Annually)

### Consolidated



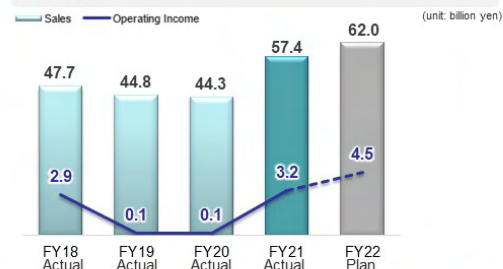
### Positioning



### Smart Infrastructure



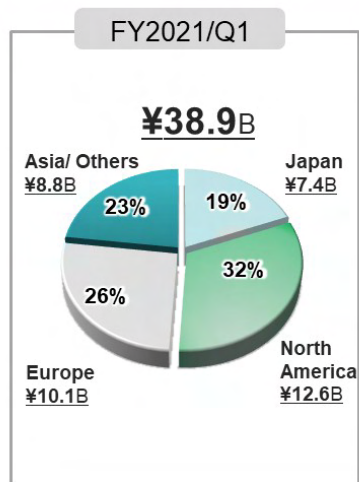
### Eye Care



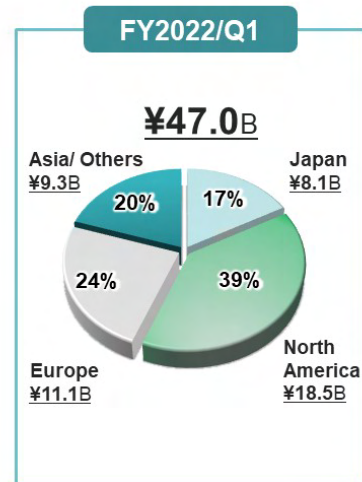
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## Sales by region



YoY  
**+21%**

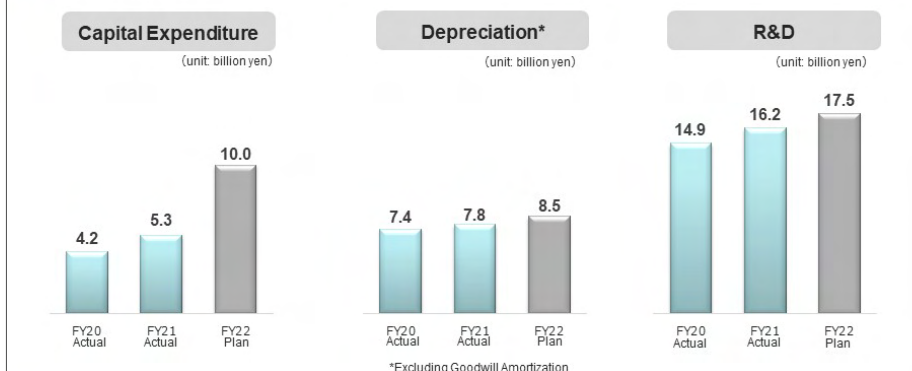


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## Capital Expenditure and R&D / Forex Sensitivity

## ■ Projections



■ **Forex Sensitivity** (impact by ¥1 change)

USD : Operating Income ¥0.15B - ¥0.2B

EUR : Operating Income ¥0.07B - ¥0.1B

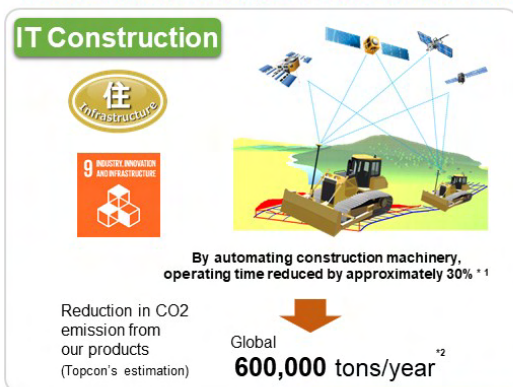


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## Initiatives for SDGs: Contribution to CO2 emission reduction

Topcon's automation technologies for construction and farming machinery itself contribute to reduce environmental impact



\*1: Source - Ministry of Land, Infrastructure, Transport and Tourism i-Construction promotion consortium  
"Progress of i-Construction" (2019)  
[https://www.mlit.go.jp/infoc/i-construction/infoc03\\_5\\_kikaku\\_siryou6.pdf](https://www.mlit.go.jp/infoc/i-construction/infoc03_5_kikaku_siryou6.pdf)

\*2. Basis of calculation  
Based on the numbers with multiplying the estimated annual CO2 emissions per unit of construction machinery and the estimated reduction rate of working hours through the use of ICT, calculating the CO2 emissions reduction multiplying the estimated number of ICT automated construction machinery in operation worldwide and the estimated share of our company.

<sup>†</sup>i-Construction is a registered trademark of Ministry of Land, Infrastructure, Transport and Tourism's National Institute for Land and Technology Policy.

**By leveraging the strength of vendor neutral strategy,  
penetrate automation technology  
for existing construction and farming machinery**

**Expecting further CO2 reduction by spreading of the automation technologies**

\*3: Source: AEM "The Environmental Benefits of Precision Agriculture in the United States" (2020)  
<https://newsroom.aem.org/press/577830/environmental-benefits-of-precision-agriculture>  
[28.V8o37987u4](https://www.youtube.com/watch?v=V8o37987u4) link

#### 14: Basis of Calculation

Based on the numbers with multiplying the estimated annual CO<sub>2</sub> emissions per unit of farming tractor and the estimated reduction rate of working hours through the use of Auto Steering System, calculating the CO<sub>2</sub> emissions reduction multiplying the estimated number of tractors with Auto Steering System in operation worldwide and the estimated share of our company.



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■WIN News Release: <https://global.topcon.com/news/10159/>

■FTSE News Release: <https://global.topcon.com/news/9664/>

■Nikkei SDGs News Release: <https://www.topcon.co.jp/sustainability/news/2573/> (only in Japanese language)

## Non-Financial Information

### ■ External evaluation for our Sustainability

#### 2022 CONSTITUENT MSCI JAPAN EMPOWERING WOMEN INDEX (WIN)

##### MSCI Japan Empowering Women Index (WIN)

The index is constructed based on the gender diversity score which is calculated by the data on women's employment disclosures accordance with the Act on Promotion of Women's Participation and Advancement in the Workplace. Companies with high scores in each industry are selected.



■ News release : <https://global.topcon.com/news/10159/>



#### FTSE Blossom Japan Sector Relative Index

##### FTSE Blossom Japan Sector Relative Index

The index selects the companies who demonstrate strong environmental, social and governance (ESG) practices relative to their respective sectors.



■ News release : <https://global.topcon.com/news/9664/>



#### The Third Nikkei SDG Management Survey

Three-and-a-half stars for two consecutive year in the annual survey of SDGs initiative by Nikkei



■ News release : <https://www.topcon.co.jp/sustainability/news/2573/> (only in Japanese language)



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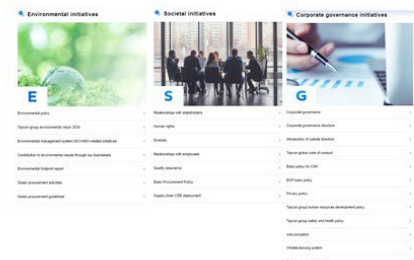
## Non-Financial Information

### ■ Sustainability page on our website explaining the social issues we addressed and SDGs, etc.

#### Sustainability

Topcon for Human Life

Topcon Contributes to enrich human life  
by solving the societal challenges  
within healthcare, agriculture and infrastructure.



■ Website: <https://global.topcon.com/sustainability/sdgs/>

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■Website: <https://global.topcon.com/sustainability/>



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